

Approach:

1. Understand the situation/context.
2. Gain clarity on what is to be achieved and how it will serve the relationships.
3. Pay attention to what has heart and meaning.
4. Use processes to support and structure the thinking.

Dawna's Style: No-nonsense, heart centered, moving to the highest vision possible. Blend of structured thinking and flexibility to strengthen relationships while creating results. Aim to tap into the deepest level of creativity. Facilitate the emotional and intellectual energy. The former makes action happen. The latter provides mental clarity. Conflict is creative energy waiting to be utilized constructively. It is important to have fun; not to make light of serious matters but to use humour to put things in perspective.

Guiding Principles: The four universal principles from the ancient archetypes described in [The Four Fold Way by Angeles Arriens](#) offer the reference point. These are:

1. Be open to outcome; not attached to it.
2. Show up. Choose to be present.
3. Pay attention to what has heart and meaning.
4. Tell the truth without blame or judgment.

Clients cut across all sectors and include government, not for profit, private sector and communities.	
<p>Strategic Planning</p> <p>Samples....</p>	<ul style="list-style-type: none"> • Establishing clear direction and focused action over the short and long term. • Transition plan from concept and planning to operation. • Determining how to address systemic issues. • Plan to accept and manage new responsibilities without new resources. • Development of scenarios for long term direction post funding cuts. • Charting how to ramp up profitability.
<p><u>Speaker</u></p> <p>Samples....</p>	<ul style="list-style-type: none"> • Second International Trainers' Conference and Workshop: Dancers of Transformation • International Association of Facilitators 2003

	<p>Conference: Reading the Invisible</p> <ul style="list-style-type: none"> • Association of Women Business Owners: multiple topics
Conference Moderator or Facilitator	<ul style="list-style-type: none"> • National Aboriginal Economic Prosperity Conference • Community Talks - Regional Summary Conference for the National Prosperity Initiative; Regional Talks Conference; Student Talks Conference • Globe 92: Integrated food, agricultural and fisheries strategy for the Food, Agriculture and Fish Stream. • Canadian Ports and Harbours Association • Community Future Development Association Conference • Labour Market Development Conference
Public Consultation	<ul style="list-style-type: none"> • Gathering input into Canada's contribution to Earth Summit 2002. • Assembling a long term vision for land settlement in a valley. • Obtaining feedback from constituent groups on the use of health research to support decision making. • Engaging communities in charting their own economic future while contributing to national economic policy formation.
Leadership Training & Development	<ul style="list-style-type: none"> • Orientation to Leadership: Upgrading personal and collective competencies for leading people through change delivered to managers, supervisors in the public sector.
Partnering Construction and Road Building Sector	<ul style="list-style-type: none"> • Facilitating teamwork and cooperative management of large and small projects: road maintenance, design-build, highway design, end product spec paving and facility construction.
Community Regional Planning and Community Development	<ul style="list-style-type: none"> • Developing a community economic development framework working with representatives of the First Nations community and the non-native community in Masset, B.C. • Local community planning for an isolated and resourceful First Nations band near Pemberton, B.C. • Facilitating community consensus on contentious development issues: e.g. siting of low level waste, siting of development adjacent to port and harbour land.
Organizational Change	<ul style="list-style-type: none"> • Proactive management of impending change to assist staff with making the adjustments with minimum stress. • Merger of two operational units with totally opposite

	<p>cultural values.</p> <ul style="list-style-type: none"> • Participation of employees in implementing change initiatives that directly impacted their client relationships and capacity to deliver on promises.
Facilitation Training	<ul style="list-style-type: none"> • Numerous offerings of Basic, Advanced, Reflective; Partnership and Alliances; with Dennis Cherenko for the Learning Center for Leadership, Human Resources Development Canada. • Training of facilitation teams in support of the National Aboriginal Economic Conference, the National Prosperity Consultation Initiatives, and the National Environmental Public Consultation process.
Multi-Party Decision Making	<ul style="list-style-type: none"> • Making difficult decisions working with proponents and community service providers, while balancing the logical and the emotional imperatives at work on the surface and well beneath the surface. • Arriving at a consensus with membership and community networks to decide to shut down a not for profit agency (ies) or continue operations. • Strata council meetings to make difficult decisions.

Sectors:

Science and technical, environmental management, environmental sustainability, community economic development, health service delivery adjustments and research, economic policy, forestry and technology transfer, high technology, arts and culture, telecommunications, agriculture and marine transportation, global environmental initiatives, labour force management, film/foreign worker issues, homelessness and social issues, social service sector consultation, community adjustment to local and global change. Includes the First Nations community - locally and nationally.

Testimonials: Please see www.FromInSightToAction.com for scrolling testimonials or contact Dawna H. Jones at dawna@FromInsightToAction.com to receive a pdf.